**INFOGRAPHIC** 

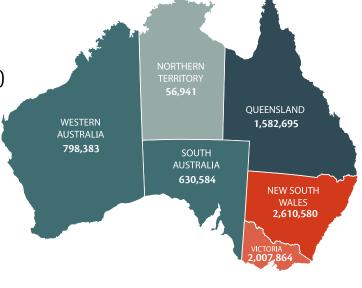
## Mythbusting the Over 50's Market



And of the over 50s, **82% are Baby Boomers**, who are aged between 54-72 in 2018.

Baby Boomers own 53% of Australia's private wealth. **That's more than \$4.7 trillion.** 

Despite the myths, Aussies aged over 50 are not all in Queensland! Aussies 50+ actually mostly live in **NSW and VIC.** 





Baby Boomers have more disposable income as they have less debt.



...And spending

This wealthy group have increased spending by 22% in the past 5 years.

In a global study by KPMG, Baby Boomers are just as likely to shop online as millenials.

Aussies 50+ are very likely to be online every day, using social media and smartphones.



94% SOCIAL MEDIA



**87**% ONLINE EVERYDAY



**68**% SMARTPHONES

## Find out more

Catherine Rickwood provides expertise and consulting services on Australia's burgeoning ageing population. <u>Contact Catherine</u> for a complimentary 30 minute consultation to discuss how your organisation can harness the value of the changing demographic reality.